

# MARY KAY



Celebrating 50 Years

## 2013 Seminar Awards

July 1, 2012 – June 30, 2013

**NEW! Independent National Sales Director Necklace**

Once the bracelet is full, an Independent National Sales Director will begin earning diamonds for this beautiful necklace.



Independent  
**National  
Sales Director**



**Independent National Sales Director Bracelet**

One diamond will be added to this bracelet every year an Independent National Sales Director achieves Diamond Circle, and two diamonds will be added every year for Inner Circle achievement.



**Inner Circle Pin**

Rewarded to Independent National Sales Directors for \$325,000 in Commissions

**Diamond Circle Pin**

Rewarded to Independent National Sales Directors for \$200,000 in Commissions

**Gold Circle Pin**

Rewarded to Independent National Sales Directors for \$125,000 in Commissions



# Queen's Court of Sharing

24 Qualified New Team Members  
(Choice of One)



**NEW! Small Bee Fabulous Diamond Pin**  
14-karat yellow gold  
Diamond body, .75 carats

**Bee Fabulous Charm Bracelet**  
First year, earn 14-karat yellow gold bracelet with gold bee charm.  
Second year, earn diamond bee charm.

**Bee Fabulous Diamond Bee Charm**  
14-karat yellow and white gold  
17 round brilliant diamonds  
Approximately .57 carats

**Bee Fabulous Diamond Bee Ring**  
14-karat yellow and white gold  
Approximately .7 carats of diamonds



**Optional Prize**  
iPad® 3: Thin, light design  
9.7 – inch (diagonal)  
LED-backlit multitouch  
display with IPS technology  
16GB, WiFi + 4G

Note: This is a Court of Sharing and a Court of Personal Sales optional prize.

# Queen's Court of Personal Sales

\$36,000 Personal Estimated Retail Production  
(Choice of One)



**Lucky Clover Ring**  
14-karat yellow gold  
Approximately .41 carats  
of diamonds

**Rainbow Dreams Gemstone Ring**  
14-karat yellow gold  
Three prong-set rectangular amethyst,  
smoky quartz and green quartz  
Approximately 16.5 carats of stones

**White Gold "Scroll" Diamond Ring**  
14-karat white gold  
26 round brilliant diamonds  
Approximately .3 carats

**Optional Prize**  
Broil King: Huntington  
Rebel Grill Package includes  
grill, grill cover, deluxe tool set,  
stainless steel wok and  
deluxe large-head grill brush  
with scraper.



# Runners-Up of the Courts



**NEW! Medium Bee Fabulous Diamond Pin**

14-karat yellow and white gold  
19 round brilliant diamonds  
Approximately 1.1 carats

**Citrine and Diamond "Halo" Ring**

14-karat yellow gold and citrine with  
diamond-frame and halo accents  
One antique cushion-cut citrine stone,  
approximately 7.5 carats  
61 round brilliant diamonds,  
approximately .51 carats

# Queens of the Courts



**NEW! Large Bee Fabulous Diamond Pin**

14-karat yellow and white gold  
21 round brilliant diamonds  
Approximately 1.75 carats

**Citrine and Diamond "Bouquet" Ring**

14-karat yellow gold  
Five prong-set, multishape citrines,  
approximately 6.5 carats  
80 round brilliant diamonds,  
approximately 1.5 carats



# Circle of Achievement



**Diamond Bar Pins**  
14-karat yellow and white gold pins

# Anniversary Ring



**Anniversary Ring**  
14-karat yellow gold and citrine with  
diamond-frame and split-shank mounting  
One emerald-cut citrine stone,  
approximately 20 carats  
40 round brilliant diamonds,  
approximately .30 carats

# Half-Million-Dollar Circle of Achievement

(Choice of One)

## World Travel Voucher

\$3,750 value

Go where your heart takes you.  
Make memories for a lifetime.



## Diamond Baguette Band Ring

18-karat white gold  
Round brilliant  
diamonds, channel-set  
baguette diamonds  
Approximately 3.5 carats



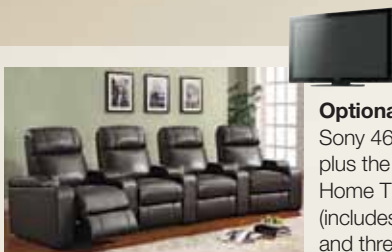
## Contemporary Diamond "Spiral" Ring

18-karat white gold  
200 round brilliant diamonds  
Approximately 3 carats



## Pavé Saddle Ring

18-karat white gold  
297 round brilliant diamonds  
Approximately 3 carats



## Optional Prize

Sony 46" HD-LCD TV,  
plus the Klaußner  
Home Theater Set  
(includes four recliners  
and three wedges)



# Top Sales Director **Trip**

**\$650,000 Circle of Excellence**

## **Beijing, China**

Leave no stone unturned as you walk across the Great Wall of China in this awe-inspiring land filled with imperial history, rich culture and colorful entertainment.



# Top Sales Director **Prestige Trip**

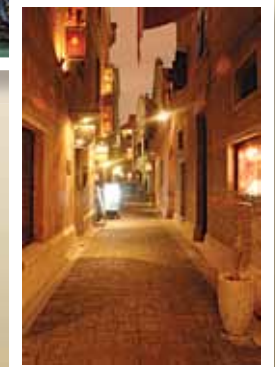
**\$800,000 Circle of Excellence**

## **Shanghai, China**

Explore the rich heritage and culture of this majestic destination filled with lush gardens and stunning architecture that will take your breath away.



You lead a charmed life. For details on the charm bracelet and other prize details, go to [marykayintouch.com](http://marykayintouch.com).



# Circle of Excellence

**\$800,000 Prestige Collection**  
(Choice of One)



**“Figure Eight” Diamond Bracelet**  
18-karat white gold  
100 prong-set, round brilliant diamonds  
Approximately 2.85 carats

**“Figure Eight” Diamond Lariat Necklace**  
18-karat white gold  
77 round brilliant diamonds  
Approximately 2.3 carats  
18” wheat chain

**“Figure Eight” Diamond Ring**  
18-karat white gold  
131 round brilliant diamonds  
Approximately 3.96 carats



# Million-Dollar Circle of Excellence

## **\$1,000,000 Perks**

Escape to an elegant suite on the Top Sales Director Trip. Enjoy limousine service on Awards Night and onstage recognition with your unit members. Plus, \$5,000 in spending money is yours!

## **\$1,500,000 Perks**

Travel in style with a business-class airline upgrade for your Top Sales Director Trip.

## **\$2,000,000 Perks**

Reach new heights with a business-class airline upgrade for your Top Sales Director Trip. Plus, \$10,000 in spending money is yours!



## Triple Star Achievement

Independent Sales Directors can earn this fabulous 14-karat white gold wire necklace with add-on bling and receive it onstage at Seminar 2013! In the first year, you receive the wire necklace and diamond loop. As your achievements grow each year, so does the necklace.



## Double Star Achievement

Independent Beauty Consultants and Independent Sales Directors will receive a fabulous gift and onstage recognition at Seminar 2013.

For contest dates, rules and more about Seminar Awards 2013,  
go to the "Recognition" tab on  
[marykayintouch.com](http://marykayintouch.com)  
and select "Seminar Awards" from the drop-down menu.